

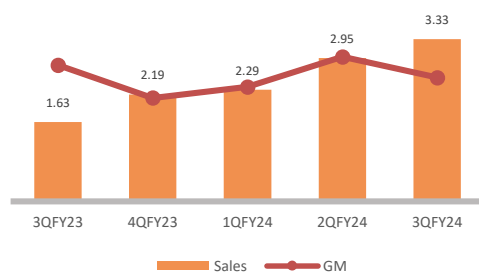
# TOMCL Result Review - 3QFY24



Thursday, May 2, 2024

| Rupees' millions             | 3QFY24      | 3QFY23      | YoY             | 9MFY24       | 9MFY23      | YoY             |
|------------------------------|-------------|-------------|-----------------|--------------|-------------|-----------------|
| Net Sales                    | 3,334       | 1,629       | 104.7% ▲        | 8,575        | 4,172       | 105.5% ▲        |
| Cost of Sales                | -2,910      | -1,400      | 107.8% ▲        | -7,443       | -3,553      | 109.5% ▲        |
| <b>Gross Profit</b>          | <b>424</b>  | <b>229</b>  | <b>85.6% ▲</b>  | <b>1,133</b> | <b>620</b>  | <b>82.8% ▲</b>  |
| SG&A Expenses                | -215        | -129        | 66.7% ▲         | -535         | -361        | 48.5% ▲         |
| Other Expenses               | -2          | -5          | 68.0% ▼         | -11          | -10         | 7.8% ▲          |
| <b>Operating Profit</b>      | <b>208</b>  | <b>95</b>   | <b>119.2% ▲</b> | <b>586</b>   | <b>249</b>  | <b>135.4% ▲</b> |
| Other Income                 | 31          | 426         | 92.7% ▼         | 13           | 571         | 97.8% ▼         |
| Finance Cost                 | -53         | -51         | 4.5% ▲          | -176         | -120        | 46.8% ▲         |
| Profit Before Taxation       | 186         | 470         | 60.5% ▼         | 423          | 701         | 39.6% ▼         |
| Taxation                     | -30         | -15         | 94.7% ▲         | -82          | -42         | 93.2% ▲         |
| <b>Profit After Taxation</b> | <b>156</b>  | <b>454</b>  | <b>65.7% ▼</b>  | <b>341</b>   | <b>658</b>  | <b>48.1% ▼</b>  |
| <b>Earnings Per Share</b>    | <b>1.05</b> | <b>3.37</b> | <b>68.8% ▼</b>  | <b>2.42</b>  | <b>4.88</b> | <b>50.3% ▼</b>  |
| <b>Dividend</b>              | <b>0.00</b> | <b>0.00</b> |                 | <b>0.00</b>  | <b>0.00</b> |                 |
| <b>Bonus</b>                 | <b>0.00</b> | <b>0.00</b> |                 | <b>0.00</b>  | <b>0.00</b> |                 |
| Gross Margin                 | 12.7%       | 14.0%       | 1.3% ▼          | 13.2%        | 14.9%       | 1.6% ▼          |
| SG&A Expenses to Sales       | -6.5%       | -7.9%       | 1.5% ▼          | -6.2%        | -8.6%       | 2.4% ▼          |
| Other Income to Sales        | 0.9%        | 26.1%       | 25.2% ▼         | 0.1%         | 13.7%       | 13.5% ▼         |
| Effective Taxation           | -16.0%      | -3.3%       | 12.8% ▲         | -19.3%       | -6.0%       | 13.3% ▲         |
| Net Margin                   | 4.7%        | 27.9%       | 23.2% ▼         | 4.0%         | 15.8%       | 11.8% ▼         |

Sales (Rs'mn) vs Gross Margin



PAT (Rs'mn) vs Net Margin (NM)

